

**Has been State of Maryland
Department of Health (MDH)
Medical Care Programs Office of Finance
RFP MDH-OPASS-22-18952**

**Medicaid Agreed Upon Procedures Reviews and Accounting and Consulting Services Related to Capitated Rate
Setting for Managed Care Organizations and Medicaid Regulations Compliance Auditing for MCOs and
Disproportionate Share Hospitals**

Questions and Answers for Request for Proposal Solicitation # MDH-OPASS-22-18952

**MCO Request for Proposal (RFP) No. 22-18952
Maryland Department of Health 3/22/20**

1. Please provide copies of each of the reports issued in prior year:

MCO Agreed Upon Procedures reports for each MCO

Examination Reports issued for the DSHs Payments

Medical Loss Ratio (MLR) Examination reports

Any other reports issued under this solicitation in prior year.

Response: All reports, with the exception of the MLR, are being addressed under a separate Public Information Act (PIA) request to the State and will be provided in this forum. In reference to the MLR reports, due to time restraints, we are unable to provide that information.

The State does not have agreed upon procedures with the MCOs.

2. Which company performed the prior year services?

Response Myers and Stauffer

3. Please provide the total costs paid for the above services and reports during the prior year of services

Below are the recent costs for contracts held by Myers and Stauffer:

Response: Term of Contract: 10/1/2017 through September 30, 2018 - \$580,150.

Term of Contract: 01/01/2012 through 12/31/2016 - \$1,542,804.00

4. MBE requirements – As our firm is a certified MBE, does our work and effort count toward the 25% MBE requirements? If so, up to what percentage would count toward the 25% requirement?

Response: Per section 4.26.9 of the RFP “As set forth in COMAR 21.11.03.12-1(D), when a certified MBE firm participates on a contract as a prime contractor (including a joint-venture where the MBE firm is a partner), a procurement agency may count the distinct, clearly defined portion of the work of the contract that the certified MBE firm performs with its own work force towards fulfilling up to fifty-percent (50%) of the MBE participation goal (overall) and up to one hundred percent (100%) of not more than one of the MBE participation subgoals, if any, established for the contract.”

5. The exhibits are not attached the PDF of RFP document. I did not see them on the eMMA. Can you please provide access to the exhibits?

Response: Items have been posted and the due date has been extended by one week to April 9, 2021.

6. 1.1.1.3 section in RFP has a requirement for payment of \$500,000. Are these payments related to Medicaid and DSH only related consulting and auditing services?

Response: Yes.

7. Is the focus on the review of allowable expenses in accordance with Maryland Medicaid regulations or the calculation of the resulting capitation rate?

Response: All reviews/audits must adhere to applicable Maryland Medicaid regulations; State and Federal. Data from the generated reports serve as a basis for MCO Rate setting. The selected Contractor will not develop the aforementioned rates.

8. Section 4.26.1 - establishes subgoals for MBE participation; however, during the pre-proposal conference we believe it was noted that MBE subgoals are not mandatory. Could the State please clarify whether there are MBE subgoals for this contract?

Response: The subgoals are as stated in the Key Information Summary Sheet of the RFP under MBE Subcontracting goal and as stated in 1a below: MBE Goal is 25% with the following subgoals:

- 7% for African-American MBEs;
- 4% for Asian-American MBEs; and
- 12% Woman-Owned MBEs.

1a. If subgoals are mandatory, currently the sum of the subgoals in the RFP totals 23 percent; however, the overall MBE goal is listed as 25 percent. Can the State please confirm that these percentages are correct?

Response: The 25% MBE Goal is correct. The remaining 2% can be filled by any Maryland registered MBE.

9. There are calculation errors and formatting limitations in the Attachment B-1 Spreadsheet. Is it acceptable to recreate the spreadsheet and submit a version that corrects the following errors:

- a. Attachment B-1 Excel spreadsheet, MCO tabs:
 - i. Cells D18, F18, H18, K18, M18 and O18 do not calculate the Staff Mix %.
 - ii. Cells D30, F30, H30, K30, M30 and O30 calculate the Staff Mix % incorrectly. Cell S27 should be the denominator.
- b. Attachment B-1 Excel spreadsheet, DSH tabs:
 - i. Cells D16, F16, H16, J16, L16 and N16 do not calculate the Staff Mix %.
 - ii. Cells D29, F29, H29, J29, L29 and N29 calculate the Staff Mix % incorrectly. Cell S26 should be the denominator.
- c. On Attachment B-1 Excel spreadsheet, Tab 8, the Total Amount column cannot be formatted.

Response: A new price form will replace the existing price that has the correct formula.